

### Does this scenario sound familiar?

- You are a physical therapist in an outpatient practice (private or facility-based).
- You spend as much time as you can trying to keep current on all of the issues related to running the business side of your practice while providing high quality clinical care to your patients.
- You have excellent employees who provide great clinical care, and administrative staff who are dedicated to the success of your practice.
- Although you love outpatient practice, you are overwhelmed by all of the rules and regulations around coding, billing, documentation, and compliance which take time away from treating patients, marketing and growing your practice/facility, or participating in activities with your family.
- You seem to be working harder for less. Cash flow for you or your organization is always a concern.
- You know that even though you have the best intentions, you may have some problems with understanding the CPT coding system, and you know that despite your best efforts, your clinic's documentation is not what it should be.
- You may not always be coding accurately, and you think that you may do better with reimbursement if you understand how to code and bill correctly and if your fee schedule is appropriate.
- You are aware that insurers are cracking down on paying for services that are not coded correctly, not documented sufficiently, or that are not medically necessary, and you are just hoping that your practice/facility is small enough (after all, you are not a large multi-state corporation) that you do not trigger an audit of your coding and documentation. You may have also already been audited, or received denials based on coding or medical necessity, and you want to avoid these in the future
- But, you also understand that a great number of audits are purely random, and you want to make sure that if audited, you have done all you can to minimize the risk that you will have to pay back money, or worse, that you may be accused of committing fraud or abuse.
- You realize that **assessing your current level of risk** can dramatically help you to develop a **Corrective Action Plan** and assist you in minimizing your potential for third party audit or review.

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The Rehabilitation Consulting & Resource Institute (RCRI) solves complex rehabilitation practice management problems and develops effective reimbursement strategies with a high degree of technical skill and professional expertise. The principals of RCRI, Helene M. Fearon and Dr. Stephen M. Levine are nationally recognized experts who understand the economics of physical therapy practice as well as the need to balance the business side of rehabilitation with high standards of quality health care delivery. They combine their personal experience of owning and operating successful physical therapy practices with their extensive involvement with the payer community and federal investigative and law enforcement agencies to assist their clients in successfully implementing efficient and effective practice management and reimbursement strategies in the outpatient setting. To date, RCRI has clients in more than 30 states and the District of Columbia, and has provided training and educational seminars in 44 states.

RCRI can help! We offer expertise and consulting in the following areas:

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|---|-------------------------------|
| ■ Practice Management                           | ■ Fraud & Abuse Issues        |
| ■ Reimbursement Strategies                      | ■ Medicare Compliance         |
| ■ Documentation, Coding, and Billing Compliance | ■ Educational Opportunities   |
|   | ■ Chart Audit/Risk Assessment |

For more information on the Rehabilitation Consulting & Resource Institute, visit us at:

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